

**Code**                    **HAX**  
**Company name**        Hang Xanh Motors Service Joint Stock Company  
**Date**                     09/27/2016  
**Subject**                Report on result of stock issuance

**Content:**

Hang Xanh Motors Service Joint Stock Company has announced the result of public offering as follows:

**I. Stock:**

1. Name of stock            : Stock of Hang Xanh Motors Service Joint Stock Company
2. Stock type                : Common stock
3. Par value                 : VND10,000 / share
4. Volume registered to sell: 3,360,000 shares
5. Issue date (the record date for swap): September 16, 2016
6. Beginning date: August 15, 2016
7. Ending date: September 16, 2016
8. Registration time for purchase: from August 15, 2016 to September 16, 2016
9. Payment time: none, because this is a public offering to swap for the shares of shareholders of Hang Xanh Motors Service Joint Stock Company
10. Date of share transfer completion: October 16, 2016

**II. Underwriter**                    : none

**III. Distributor**                    : VNDirect

**IV. Result:**

Object	Swap ratio	Number of offered shares	Number of shares registered to buy	Number of distributed shares	Number of persons registering to buy	Number of distributed persons	Number of undistributed persons	Number of remaining shares	Distribution ratio
1	2	3	4	5	6	7	8 = 6-7	9 = 3-5	10 = 5/4
Shareholders of Hang Xanh Motors Service Joint Stock Company	10:8	3,360,000	3,115,365	3,115,365	40	40	0	244,635	92.7%

**V. Result in sum:**

1. Total distributed volume : 3,115,365 shares (92.7% of total issued volume).
2. Total proceeds from the offering : none, because this is a public offering to swap
3. Total cost : VND172,818,181
4. Total net revenue after the offering: -VND172,818,181

**VI. Capital structure of the issuer after the offering:**

No.	Shareholder	Shares	Ratio
1	Total owner's capital	142,315,340	100%
2	Founding shareholders		

3	Major shareholders	70,634,020	49.63%
4	Shareholders owning under 1% voting shares	45,368,800	31.88%
4.1	- The State		
4.2	- Other shareholders	138,063,050	97.01%
4.3	- Foreign shareholders	4,252,290	2.99%

**VII: List of names and ownership ratios of major shareholders:**

Note	Shareholder	Shares	Ownership ratio
1	Do Tien Dung	1,978,954	13.91%
2	Vu Thi Hanh	1,855,457	13.04%
3	Hoang Duc Hung	1,229,133	8.64%
4	Phuoc Thanh Plastic Co., Ltd	1,191,538	8.37%
5	Hoang Duc Thanh	808,320	5.68%
	Total	7,063,402	49.63%